



Doing Business with the Oneida Indian Nation Friday, Oct. 4 Turning Stone Resort Casino

- 8:00am** **Registration Opens**
Oneida Room Registration Desk
- 8:30am** **Networking Breakfast**
Mohawk Room
- 9:00am** **Welcome / Opening Remarks**
*Ray Halbritter, Oneida Indian Nation Representative
and Nation Enterprises CEO*
Oneida Room
- 9:15am** **Selling Goods & Services to the
Oneida Indian Nation – Panel Discussion**
Moderated by: Steve Mahler, Vice President for Casino Marketing
With: Karen Ramirez, Senior Vice President for Hospitality,
Todd Saunders, Vice President for Innovation,
Roxanne Lucenti, Director for Hotel Operations,
Paul Gwilt, Director for Nation Facilities,
Heidi Strong, Director for Events & Entertainment
Oneida Room
- 9:45am** **Partnering with the Oneida Indian Nation – Panel Discussion**
Moderated by: Miles Blundell, Director for Golf & Recreation
With: Sal Valente, Chief Marketing Officer – Heidelberg Bread
Stephen Hale, Hale Transportation
Anthony DePerno, Victory Sign
David Litz, Clinton Movers
Oneida Room
- 10:15am** **Break**
- 10:30am** **Locating Your Business on Oneida Indian Nation Land
– Panel Discussion**
Moderated by: Meghan Beakman, General Counsel
With Joel Shapiro, Owner, The Commons at Turning Stone
Brian Cohan, Principal, Benchmark Development
Oneida Room
- 11:00am** **Building with the Oneida Indian Nation
– (The General Contractors Perspective)**
Moderated by: Dan Jones, Director of Guest Experience
With: Jeremy Thurston, President, The Hayner Hoyt Corporation
Oneida Room
- 11:25am
– 12:00pm** **Procurement Fair with the Oneida Indian Nation**
*Meet with individual Oneida Nation Enterprises representatives
to discuss procurement & sponsorship opportunities*
Seneca, Onondaga, Cayuga & Tuscarora Rooms
- 12:00pm
– 1:00pm** **Lunch & Economic Development Update**
Moderated by: Rob Simpson, CEO, CenterState Corporation
For Economic Opportunity
With: Anthony Picente, Oneida County Executive
- 1:30pm** **Conference Ends**